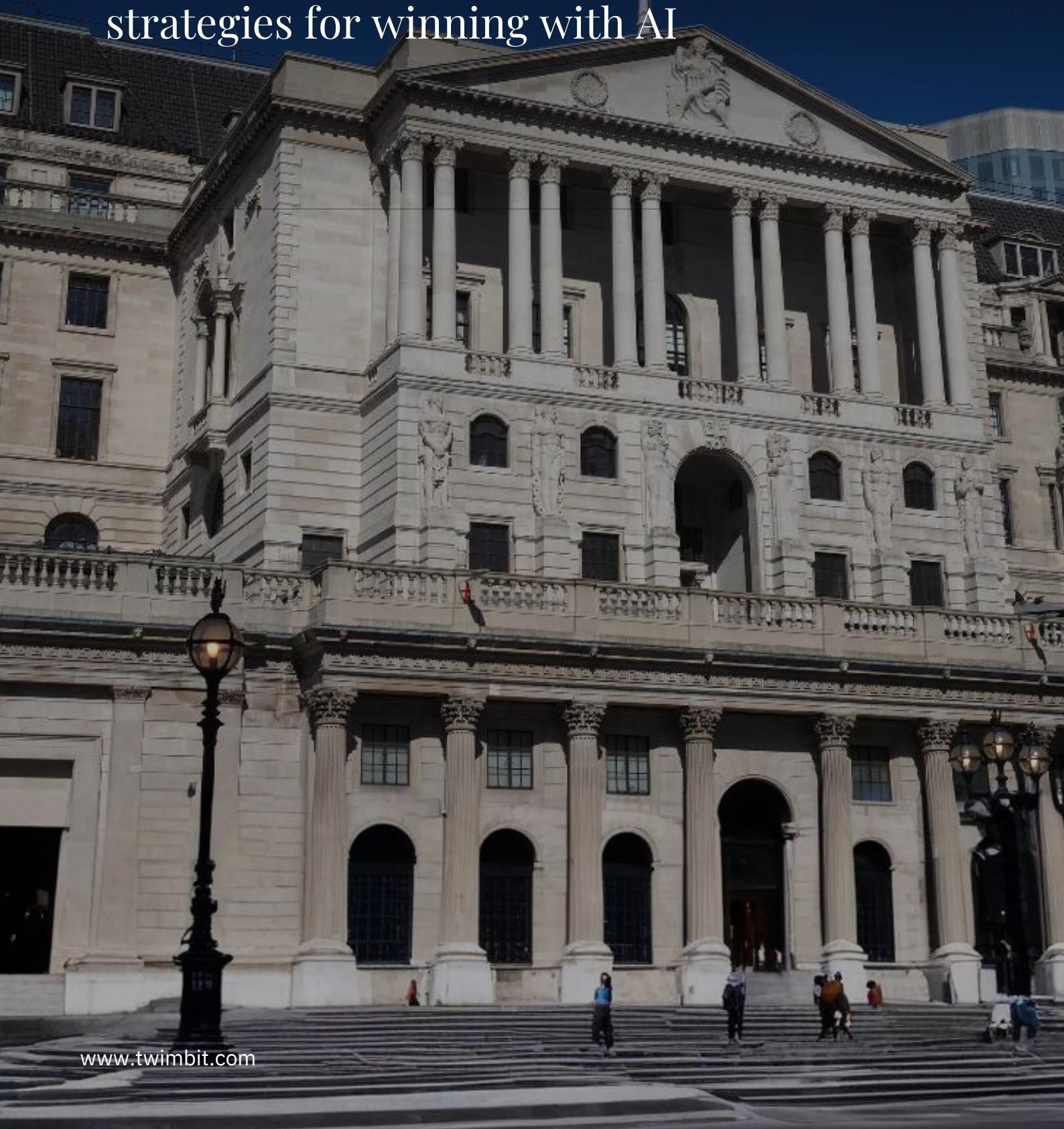


# Twimbit AI Spotlight:

## J.P. Morgan Chase

Insights into industry-leaders and their strategies for winning with AI



Copyright © Twimbit 2024

Twimbit is a research and advisory firm driven by a singular mission: to empower businesses that are making a difference. We specialise in providing invaluable industry intelligence to executives and teams, acting as a catalyst for innovation and growth.

## Table of Content

Summary.....	1
Introduction.....	2
JP Morgan’s pragmatic & disciplined AI strategy .....	3
Data & infrastructure readiness.....	5
Workforce preparation .....	7
Development of use cases .....	9
AI Governance .....	11
Key takeaways.....	12
References.....	13

## Summary

**Twimbit AI Spotlight** is a curated series of reports dedicated to organisations that exemplify excellence and set the benchmark in AI transformations and innovation. By highlighting their strategies, investments, and innovative approaches, the Twimbit AI Spotlight reveals critical factors for achieving success with AI. Each edition highlights a leading industry player, offering valuable strategic-level insights tailored for executives navigating their AI journeys.

This edition spotlights **JPMorgan Chase**, a global banking powerhouse. Serving over 83 million customer relationships across 100+ countries, JPMorgan Chase showcases the power of AI in core banking operations. From detecting financial crimes in real-time and processing 2 million transactions per hour to enabling AI-powered investment decisions through IndexGPT, JPMorgan Chase sets the benchmark for redefining financial services with AI.

Their pragmatic approach has yielded remarkable results – **a 95% reduction in anti-money laundering false positives, empowerment of 60,000 employees with AI tools, and a projected USD 2 billion in AI-generated value.**

As traditional banking faces digital disruption, JPMorgan Chase's strategic AI implementation offers valuable insights into how financial institutions can leverage artificial intelligence while maintaining the security and trust that banking demands.

## Introduction

As one of the largest financial institutions in the United States and globally, JPMorgan serves over 83 million customers across 100+ countries with assets exceeding USD 3.9 trillion.

The bank delivers a wide range of financial services through its 3 core business segments: **Consumer & Community Banking**, **Corporate & Investment Banking**, and **Asset & Wealth Management**.

4 guiding principles shape JPMorgan and its long-term vision:

- **Exceptional Client Service:** Providing consistent, high-quality outcomes and support across all segments (individuals, small businesses, corporations and institutional clients).
- **Operational Excellence:** Maintaining efficiency and ensuring best-in-class execution across processes and systems.
- **Integrity and Responsibility:** Adhering to ethical business practices is a key priority for greater transparency and accountability.
- **Winning Culture:** Creating an organisational environment that attracts and retains top talent while encouraging collaboration and innovation.

In unison, these principles enable its strong position in the financial industry, balancing business growth with a focus on operational rigour. The ability to integrate these principles into its operations is a bonus, supporting its adoption of innovative approaches such as AI.

This edition of Twimbit AI Spotlight will explore how JPMorgan strategically adopts AI to align with its vision and achieve transformational results.



## JP Morgan's pragmatic & disciplined AI strategy

Embodying a **'pragmatic and disciplined' approach to AI** — success for JPMorgan demands a clear understanding of long-term business goals and a precise strategy for achieving them.

JPMorgan has cemented its leadership in AI maturity within the banking sector, consistently leading the Evident AI Index for 3 consecutive years. Further data indicates the bank's excellence across all key dimensions, ranking:

- 1st in Innovation (Research, patents, ventures, ecosystem) and Transparency (responsible AI activities)
- 2nd in Talent (Capability & Development)
- 3rd in Leadership (public communications and strategy)

By prioritising reliability and scalability, JPMorgan ensures its AI initiatives serve a core purpose across its operations – from managing operational complexities to mitigating financial risks.

This is evident in how JPMorgan leverages AI to focus on 3 key outcomes:

- a. **Enhancing customer experiences:** Understand customer needs at scale, deliver hyper-personalised services, and foster stronger relationships.
- b. **Streamlining operations:** Automate repetitive tasks, drive faster decisions, eliminate inefficiencies and transform how work gets done with AI.
- c. **Strengthening risk management and compliance:** Analyse massive datasets with AI to detect fraud, monitor anomalies, and uphold regulatory standards.

Analysis of JPMorgan Chase's AI implementation also reveals several critical success factors that form the foundation of their approach:

1. **Data and infrastructure readiness:** No AI initiative can succeed without clean, actionable data and scalable systems. The bank's focus here ensures every application has a solid foundation.
2. **Workforce preparation:** AI adoption isn't just about technology — it's about empowering people. JPMorgan Chase invests heavily in upskilling employees to integrate AI into their workflows.
3. **Development of focused use cases:** By prioritising high-impact applications that align with its strategic objectives, the bank ensures that each AI initiative addresses critical needs and delivers measurable outcomes.
4. **AI governance:** A robust framework ensures AI remains ethical, compliant, and risk-averse, protecting both the institution and its customers.

This structured approach ensures that JPMorgan Chase can adopt AI in an impactful and sustainable way, with a projected business impact of around USD 2 billion in 2024. The following sections will explore each of these foundational steps in greater detail.

## Data & infrastructure readiness

In 2024, JPMorgan Chase amplified its commitment to innovation with a USD 17 billion technology budget (approximately 9.5% of its revenue and a USD 1.5 billion increase from 2023). Of this, 7.7% (USD 1.3 billion) is dedicated to advancing AI capabilities, underscoring the bank's strategic focus on becoming an AI-native organization.

Other than AI capabilities, this investment includes USD 3.1 billion for modernizing cloud infrastructure, strengthening security, and advancing software, alongside USD 4.5 billion for creating cutting-edge products and enhancing user experiences. These efforts reflect JPMorgan Chase's commitment to resilience, scalability, and security, laying the groundwork for redefining global possibilities with AI.

JPMorgan's comprehensive approach to data management unfolds across four key stages, each designed to unlock the full potential of data while supporting AI.

### **1. Building an AI-Ready Data Foundation**

JPMorgan's JADE (JPMorgan Chase Advanced Data Ecosystem) platform is the cornerstone of their AI initiatives, providing the high-quality, unified data essential for AI model training and deployment. By integrating AI-specialised platforms like Databricks for advanced analytics and machine learning operations, JPMorgan ensures its data architecture can support sophisticated AI workloads. This foundation enables rapid experimentation with new AI models, from natural language processing for customer service to complex predictive analytics for risk assessment. The result is a data ecosystem that stores information and is purposefully designed to fuel AI innovation.

### **2. Enabling AI Development at Scale Through Distributed Data**

JPMorgan's data mesh architecture is strategically designed to accelerate AI development across the organisation. By decentralising data into product-specific lakes and utilising the AWS Glue Data Catalog, teams can quickly access and experiment with relevant datasets for AI model training. This approach has proven crucial for developing specialised AI solutions, such as fraud detection models requiring real-time access to transaction data or personalisation algorithms that need customer interaction histories. The distributed nature of their data architecture enables parallel AI development across different business units while maintaining data governance and security.

### **3. Creating a Cloud Infrastructure for Advanced AI Capabilities**



The bank's multi-cloud strategy directly supports its AI ambitions by providing the computational power and flexibility needed for advanced AI workloads. By leveraging AWS, Google, and Microsoft's specialised AI services, JPMorgan can deploy various AI models without infrastructure constraints. Their goal of hosting 75% of data and applications in the cloud by 2024 goes beyond storage — it's about creating an environment where AI can operate at an enterprise scale. This includes consolidating to approximately 17 highly automated data centres that are 30% more efficient than their legacy facilities, specifically optimised for intensive AI operations from model training to real-time inference.

#### **4. Empowering AI through the Infinite AI Platform**

Integrated within the JADE ecosystem, the Infinite AI platform provides the tools to streamline AI innovation. It helps data scientists manage workflows by enabling data discovery, tracking data usage, and ensuring governance and compliance. This platform supports the entire lifecycle of AI models, from development to deployment, ensuring they are secure and effective. By integrating this platform into its operations, JPMorgan ensures its AI initiatives are scalable and aligned with regulatory standards, setting the stage for consistent innovation.

These strategic efforts highlight the pivotal role of foundational infrastructure in making AI accessible, scalable, and impactful across JPMorgan's global operations. By prioritising investments in data architecture and cloud modernisation, the bank is not only driving internal efficiencies but also reshaping the potential for AI-driven financial innovation on a global scale.

## Workforce preparation

JPMorgan Chase is taking significant steps to prepare its workforce for the widespread deployment of artificial intelligence (AI). Boasting the largest AI workforce among financial organisations, the bank has grown its AI talent pool by 16% over the last year, employing more AI researchers than the next seven largest contenders combined. The bank's strategy spans multiple initiatives, focusing on skill-building, talent expansion, and equipping employees with cutting-edge tools to harness AI effectively.

### Building Foundational AI Skills

JPMorgan Chase has made AI training and lifelong learning integral to its workforce strategy. New employees undergo mandatory training in critical areas like **prompt engineering**—a skill that enables effective interactions with AI systems by crafting precise and goal-oriented instructions. Additionally, the bank has increased training hours by 500% from 2019 to 2023, underscoring its dedication to employee development.

Introducing Python as a core skill requirement and promoting adaptability also emphasises the bank's commitment to a culture of continuous learning. By equipping employees with technical and growth-oriented skills, JPMorgan ensures its workforce is prepared to integrate AI into their workflows and stay ahead in a rapidly evolving industry.

### Expanding the AI Workforce

To scale its AI capabilities, JPMorgan is aggressively growing its pool of specialised talent. Currently employing over 2,000 machine learning and AI experts, the bank plans to expand this team to 5,000 professionals in the coming years. The appointment of **Teresa Heitsenrether** as Chief Data and Analytics Officer underscores its strategic focus on AI leadership. With more than 75 open positions in AI-focused roles, JPMorgan is solidifying its position as a leading employer in the AI space.

### Empowering Employees with AI Tools

JPMorgan is equipping its workforce with advanced AI tools to enhance productivity and decision-making:

- **LLM Suite:** A generative AI assistant rolled out to over 60,000 employees, simplifying tasks like drafting emails and compiling reports. By leveraging

external large language models such as OpenAI's GPT, it improves efficiency while safeguarding proprietary data.

- **ChatCFO:** Tailored for finance teams, this tool enables employees to query an AI model that responds as a senior financial executive, streamlining financial analyses with speed and precision.
- **IndexGPT:** Designed for thematic investing, this tool uses natural language processing to identify relevant companies for investment portfolios, showcasing AI's transformative potential in financial strategy.

## Development of use cases

At JPMorgan Chase, the pursuit of AI isn't about jumping on the latest bandwagon—it's about harnessing technology to create measurable, long-lasting business value. With over 400 AI use cases already in production, the bank has zeroed in on three high-impact areas: customer experience, operational efficiency, and risk detection. By aligning each initiative with clear business goals, JPMorgan ensures its AI efforts are not just groundbreaking but also transformative. Let's dive into the key use cases within these focus areas and explore how they are reshaping the bank's operations and outcomes.

### Customer Experience

JPMorgan has revolutionised how it engages with customers, deploying AI to make every interaction smoother, smarter, and more personalised:

- **Voice Authentication & Recognition:** JPMorgan's **Voice ID system** is an AI-powered authentication solution that creates unique voiceprints by analysing over 100 physical and behavioural characteristics, from pitch to vocal tract patterns. The technology works seamlessly in the background during customer conversations, automatically verifying identity without interrupting natural dialogue. Initially launched for credit card customers in early 2018 with planned expansion across other banking services, the system has transformed call centre operations by reducing authentication wait times and enabling representatives to focus immediately on customer issues rather than identity verification.
- **IndexGPT:** JPMorgan enhanced its client services by creating **IndexGPT**, a smart investment tool powered by OpenAI's GPT-4 technology. Think of it as an AI-powered research assistant that helps clients discover investment opportunities in AI and renewable energy trends. The system automatically scans and analyses news articles to find promising companies, both well-known leaders and overlooked potential winners. Available through familiar trading platforms, this innovation has transformed how clients make investment decisions, making the process faster and more data-driven

### Streamlining Operations

Efficiency is the backbone of JPMorgan's AI strategy, with significant efforts focused on empowering employees and optimising processes:

- **JPMorgan's LLM Suite**, an AI assistant similar to ChatGPT but customised for banking, transforms how over 60,000 employees work across consumer

banking, investment banking, and wealth management. The platform simplifies tasks like drafting emails, summarising documents, solving Excel problems, generating creative ideas, and acting as a virtual work partner. The LLM Suite is a key driver of JPMorgan's projected USD 1.5 billion in AI-generated value by streamlining daily processes and enhancing productivity.

- **AI Tools for Call Centers:** JPMorgan revolutionised their customer service by equipping 80,000 call centre employees with AI-powered assistance tools. The system acts like a knowledgeable teammate, providing real-time solutions and suggestions during customer calls while seamlessly integrating with their LLM Suite platform. This smart implementation has achieved remarkable results with a 99.9% success rate in operational changes, helping service personnel quickly resolve customer inquiries and deliver faster and more accurate responses.

### Risk Detection

AI is also transforming how JPMorgan safeguards its operations, proactively identifying and mitigating risks across its global network through its advanced **Anti-Money Laundering (AML) system** - developed internally by JPMorgan's AI Research team and launched in **2021**:

- **Real-Time Monitoring:** The system analyses over 2 million transactions per hour, using advanced algorithms and behavioural analysis to detect suspicious patterns. It automatically flags unusual activities, from large transactions to suspicious cross-border movements, enabling immediate response to potential threats.
- **Smart Risk Detection:** By combining AI with machine learning, the system achieved a 95% reduction in false positives. This smart filtering allows compliance teams to focus on genuine threats instead of manual reviews while the system continuously learns and adapts to new fraud patterns.
- **Comprehensive Coverage:** The system monitors multiple risk areas simultaneously – from cross-border transactions and virtual currency movements to high-risk customer identification. It also ensures global compliance with international regulations creating a robust defense against financial crimes.

These implementations demonstrate how AI can transform traditional security measures into highly efficient, proactive protection mechanisms.

## AI Governance

At JPMorgan Chase, AI governance is more than just a regulatory checkbox—it's a key pillar that ensures their AI models are not only cutting-edge but also ethical and trustworthy. Maintaining a strong governance framework is essential as the bank continues to leverage AI for critical business functions like customer experience, fraud detection, and risk management. It ensures that these technologies are used responsibly and align with internal standards and regulatory requirements.

- **Transparent Model Lifecycle:** JPMorgan Chase takes transparency seriously when it comes to AI. From data gathering to model deployment, every step of the AI lifecycle is meticulously documented. This means tracking everything from metadata to algorithms and even detailing the intended use cases for each model. This level of documentation ensures accountability at every stage and builds trust with stakeholders by clearly demonstrating how the technology works and evolves.
- **Continuous Compliance:** AI models at JPMorgan are constantly evolving, so keeping them compliant with ever-changing regulations is a priority. The bank uses real-time monitoring tools to track the performance of models and quickly identify any discrepancies. These systems automatically flag any issues, so the bank can make updates as needed, ensuring that their models continue to meet both regulatory standards and internal ethical guidelines. Independent model validation further strengthens this compliance, ensuring the bank remains ahead of potential risks.
- **Balancing Innovation and Safeguards:** While innovation is crucial to staying competitive, JPMorgan doesn't take any chances regarding responsible AI deployment. They foster creativity through initiatives like hackathons and proof-of-concept projects, but always within a structured governance framework. Collaboration between engineers, data scientists, and business leaders ensures that every new AI tool or product is deployed with the right safeguards, mitigating risks while encouraging innovation and growth.

JPMorgan Chase has carved out a path to responsible AI use by blending innovation with strong governance. This balanced approach ensures their AI models are effective and ethical, making them a leader in technology and trust.



## Key takeaways

JPMorgan Chase's AI journey offers valuable lessons for any leader looking to unlock the true potential of AI in their organisation:

- 1. Start with Clear Business Focus:** JPMorgan's success stems from targeting specific outcomes - enhancing 83 million customer experiences, streamlining operations for 60,000+ employees, and strengthening risk management across 100+ countries. Their AI initiatives directly address these core business needs rather than chasing trending technologies.
- 2. Build Foundation Before Innovation:** By investing \$3.1 billion in cloud infrastructure and creating JADE (JPMorgan Advanced Data Ecosystem), they established the robust data foundation needed for AI success. Their strategic focus on data mesh architecture and the Infinite AI platform shows how infrastructure investment enables scalable AI deployment.
- 3. Transform Workforce Systematically:** JPMorgan's 500% increase in training hours, mandatory prompt engineering skills, and planned expansion to 5,000 AI specialists demonstrates their commitment to building AI capabilities from within. Their LLM Suite deployment to 60,000 employees shows how to effectively integrate AI into daily workflows.
- 4. Deliver Measurable Impact:** From achieving 95% reduction in AML false positives to processing 2 million transactions per hour, JPMorgan proves that AI success should be measured in concrete business outcomes. Their 400+ AI use cases in production showcase how focused implementation can drive \$1.5 billion in value.
- 5. Maintain Trust Through Governance:** As a financial institution handling sensitive data, JPMorgan's transparent model lifecycle and continuous compliance monitoring demonstrate balancing innovation with responsibility - proving that even the most ambitious AI initiatives can thrive within a strong governance framework.

At Twimbit, we're passionate about helping organisations navigate the AI revolution and uncover new growth possibilities. Our mission is to help you discover the art of the possible, turning complex AI concepts into practical solutions that drive real business value. Whether you're exploring AI for the first time or seeking to elevate your current capabilities, we provide the insights, expertise, and guidance to identify opportunities tailored to your unique needs.

## References

Aim Research. (2024, February 5). *Why JPMorgan Chase is aggressively hiring in AI*. Aim Research. Retrieved December 9, 2024, from <https://aimresearch.co/market-industry/why-jpmorgan-chase-is-aggressively-hiring-in-ai>

AstroGrowth. (n.d.). *JPMorgan Chase mission statement: A look at the bank's values and vision*. AstroGrowth. Retrieved December 9, 2024, from <https://www.astrogrowth.com/blog/jp-morgan-chase-mission-statement/>

Briolink. (2023, October 25). *JPMorgan Chase's \$2 billion AI bet: Transforming banking operations for efficiency and profitability*. Briolink. Retrieved December 9, 2024, from <https://briolink.com/news/innovation/jpmorgan-chases-2-billion-ai-bet-transforming-banking-operations-for-efficiency-and-profitability>

Chase. (n.d.). *Voice biometrics: Enhancing security and convenience*. Chase. Retrieved December 9, 2024, from <https://www.chase.com/personal/voice-biometrics>

CIO Dive. (2024, April 18). *JPMorgan Chase's AI training strategy: Prompt engineering and beyond*. CIO Dive. Retrieved December 9, 2024, from <https://www.ciodive.com/news/jpmorgan-chase-ai-training-strategy-prompt-engineering-/717273/>

CIO Dive. (2024, March 14). *JPMorgan, Jamie Dimon discuss cloud and generative AI strategy*. CIO Dive. Retrieved December 9, 2024, from <https://www.ciodive.com/news/jpmorgan-jamie-dimon-cloud-generative-ai-strategy/713093/>

Constellation Research, Inc. (2023, November 1). *JPMorgan Chase's digital transformation: AI and data strategy sets generative AI apart*. Constellation Research. Retrieved December 9, 2024, from <https://www.constellationr.com/blog-news/insights/jpmorgan-chase-digital-transformation-ai-and-data-strategy-sets-generative-ai>

Constellation Research, Inc. (n.d.). *JPMorgan's AI and Cloud Strategy: The Real Impact of JPMorgan Chase's Investments in AI and Private Cloud*. Constellation Research. Retrieved December 9, 2024, from <https://www.constellationr.com/system/files/uploads/user-23065/Insights%20Template%20JPMorgan.pdf>

Cube Research. (2024, June 3). *Breaking analysis: How JPMorgan is implementing a data mesh on the AWS cloud*. Cube Research. Retrieved December 9, 2024, from

<https://thecubereseach.com/breaking-analysis-how-jp-morgan-is-implementing-a-data-mesh-on-the-aws-cloud/>

Evident Insights. (n.d.). *AI Index 2024: A comprehensive overview of AI trends and innovations*. Evident Insights. Retrieved December 9, 2024, from <https://evidentinsights.com/ai-index/>

Gertz, S. (2023, July 18). *Good governance essential for enterprises deploying AI*. MIT Technology Review. Retrieved December 9, 2024, from <https://www.technologyreview.com/2023/07/18/1075972/good-governance-essential-for-enterprises-deploying-ai/>

JPMorgan Chase. (n.d.). *About us: Our mission, vision, and values*. JPMorgan Chase. Retrieved December 9, 2024, from <https://www.jpmorgan.com/about-us>

JPMorgan Chase. (n.d.). *Voice biometrics: Enhancing security and convenience*. Chase. Retrieved December 9, 2024, from <https://www.chase.com/personal/voice-biometrics>

JPMorgan Chase & Co. (2024, February 28). *JPMorgan Chase Investor Day 2024: Firm overview*. JPMorgan Chase & Co. Retrieved December 9, 2024, from <https://www.jpmorganchase.com/content/dam/jpmc/jpmorgan-chase-and-co/investor-relations/documents/events/2024/jpmc-2024-investor-day/JPMC-investor-day-2024-transcript-firm-overview.pdf>

Lumio.ai. (2024, August 25). *Leading the AI revolution in finance: How JPMorgan Chase is shaping the future of banking*. Lumio.ai. Retrieved December 9, 2024, from <https://www.teamlumio.ai/blog/leading-the-ai-revolution-in-finance-how-jpmorgan-chase-is-shaping-the-future-of-banking>

Markets Media. (2023, November 9). *JPMorgan Chase raises target for value realized from AI*. Markets Media. Retrieved December 9, 2024, from <https://www.marketsmedia.com/jpmorgan-chase-raises-target-for-value-realised-from-ai/>

Metrick, A. (2023, October 24). *JPMorgan Chase adopts generative AI, follows Bank of America's lead*. CIO Dive. Retrieved December 9, 2024, from <https://www.ciodive.com/news/jpmorgan-chase-generative-ai-bank-america/704914/>

Metrick, A. (2023, November 30). *JPMorgan Chase CEO Dimon discusses AI projects paying off and private cloud buildout*. Constellation Research. Retrieved December 9, 2024, from <https://www.constellationr.com/blog-news/insights/jpmorgan-chase-ceo-dimon-ai-projects-pay-themselves-private-cloud-buildout>

PYMNTS. (2024, June 1). *JPMorgan Chase unveils AI-powered tool for thematic investing*. PYMNTS. Retrieved December 9, 2024, from <https://www.pymnts.com/news/artificial-intelligence/2024/jpmorgan-chase-unveils-ai-powered-tool-thematic-investing/>

Quartz. (2023, September 15). *JPMorgan Chase launches AI assistant powered by OpenAI*. Quartz. Retrieved December 9, 2024, from <https://qz.com/jpmorgan-chase-ai-assistant-openai-1851617640>

SiliconAngle. (2024, July 27). *A close look at JPMorgan's aggressive cloud migration*. SiliconAngle. Retrieved December 9, 2024, from <https://siliconangle.com/2024/07/27/close-look-jpmorgans-aggressive-cloud-migration/>

TCH Conference. (n.d.). *Speaker: Teresa Heitsenrether*. TCH Conference. Retrieved December 9, 2024, from <https://www.tchconference.com/speakers/detail/?speaker=Teresa+Heitsenrether>

Tech Business. (2023, July 1). *AI to improve anti-money laundering procedures: Case study of JPMorgan Chase*. AI Business. Retrieved December 9, 2024, from <https://ai.business/case-studies/ai-to-improve-anti-money-laundering-procedures/>

Wall Street Pit. (2024, May 9). *Banking on AI: JPMorgan rolls out LLM suite to thousands*. Wall Street Pit. Retrieved December 9, 2024, from <https://wallstreetpit.com/119421-banking-on-ai-jpmorgan-rolls-out-llm-suite-to-thousands/>